

AC Corporate Transaction Services

Structuring

Provide structuring and transaction updates including calculation of tax, financial metrics and compliance with laws and regulations governing the transaction.

Background

We assisted the current management team implement and manage a complex transaction with the previous owner of the business.

Approach

We provided detailed models and advice on the following:

- The impact of changes in assumptions and input factors such as Rates of Exchange, Inflation and Interest metrics on the transaction calculations.
- Explained complex legal requirements for board and management purposes in day-to-day business activities.
- Updated appropriate financial information, budgets and management accounts into the transaction calculations.
- Developed and maintained a detailed and integrated model including terms from transaction agreements using data collected and aligned with insights and experience of similar enterprises, recent transactions and market-based information.
- Regularly presented updated to management to verify or corroborate any issues identified.
- Applied reasonableness and reality checks on the calculated values.

Outcomes achieved

We provided our models and all supporting information to management in regular update meetings, both face to face and through virtual channels.

Client Feedback

‘We recommend AC to business owners that are looking for strategic advice regarding a transaction or corporate restructuring process that will result in the best possible outcome for the business.’

Contact

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Engagement Overview



Role
Independent Expert



Sector
Hospitality and Travel



Geography
Southern, East and Central Africa



Enterprise Value
R200m



Team Size
100+ staff



Type of Engagement
54-month duration