

AC Corporate Transaction Services

Raising Capital

Assist Shareholders in a private company with establishment of fair value of their company and raising growth capital to fund expansion.

Background

A well-known entrepreneur wanted to raise capital for a technology business to facilitate the next phase of growth to achieve a market leadership position in a highly competitive industry.

Approach

We performed a full business assessment that included analysis and suggestions related to operations, finance and risk environments.

Concluded an independent business valuation and assessment.

We developed the processes and appropriate solutions with the Business Owner to raise the requisite capital from the market.

Negotiation and conclusion of transaction included the execution of transaction agreements, warranties and necessary conditions precedent.

Outcomes achieved

The transaction was concluded successfully. Successful capital raise and development of the business.

Issues identified were adequately addressed in the relevant transaction agreements. The post-transaction integration process was planned and executed on budget.

Client Feedback

“A big thank you for your resilience and efforts at successfully negotiating our efforts through a difficult business environment. You have added real value to our business, demonstrating acumen on development financial matters. Many thanks and best of luck.”

Contact

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Engagement Overview



Role
Transaction Lead



Sector
Technology / Financial Services



Geography
Southern Africa



Enterprise Value
R150m+



Team Size
1 Shareholder and 15 staff



Type of Engagement
12-month duration